

**Description:**

Advanced Green Technologies is seeking a Salesperson who will focus on solar system sales through account development in North Carolina for a growing renewable energy company. The successful salesperson will be a capable, self-directed individual with strong sales skills, high energy, exceptional interpersonal skills, and an excellent ability to pick up technical and financial concepts.

Responsibilities

- Develop new corporate sales prospects and follow through on existing sales prospects
- Open doors and close deals
- Drive AGT brand development and ensure continued leadership in the State
- Develop and track progress against sales targets
- Run internal sales training sessions
- Use of internal information technology systems
- Ensure customer satisfaction

Requirements

- Education: Bachelors degree required.
- Two to Six years experience developing and leading sales efforts preferably in the financial, real estate, high end sales or construction industries.
- Excellent analytical skills, able to think critically, analyze opportunities and define markets.
- Excellent presentation skills; able to create and present compelling information quickly and efficiently.
- Ability to meet firm deadlines on a consistent basis
- Strong computer skills, including MS Word, PowerPoint, and Excel required. Experience with Customer Relationship Management applications preferred.
- Established knowledge of renewable energy, the electricity industry, roofing or construction industries, or other related knowledge preferred; willing to train the right candidate

Compensation

Pay is based on a negotiable salary with significant commission schedule for execution. Vehicle allowance and full benefits including medical, 401K and disability included.

Company:

Advanced Green Technologies (AGT) is an innovative solar technology company. AGT provides a complete spectrum of sustainable building integrated solutions and renewable energy products for commercial and residential applications. AGT procures, designs, distributes, and supports installation of the most advanced, cost effective, and efficient green solutions to its clients worldwide. For more information please visit www.agt.com.

Instructions:

Submit a resume and cover letter as one combined .pdf or .doc file to hr@agt.com. Name your file "Sales-lastname-firstname".